

## KEITH W. CRANE

### EXPERIENCE RECORD

April 2000 to present – Chief Operating Officer and Director of Research, PlanEcon, Inc., Washington, D.C.

As Chief Operating Officer of PlanEcon, Inc, Dr.Crane is responsible for meeting operating profit targets. He is responsible for the writing and publication of PlanEcon products, personnel and salary decisions, marketing and negotiations with external partners.

November 1991 to March 2000 -- Director of Research, PlanEcon, Inc., Washington, D.C.

As research director, Dr.Crane is responsible for the publication of the *PlanEcon Trade & Finance Review*, *Review & Outlook*, and the *East European Automotive Service*. Dr. Crane is also responsible for the firms business consulting. He has led studies on East European electric power industries, motor vehicle industries, banking, steel and chemical industries, among others.

September 1990-November 1991 -- Senior Economist, PlanEcon, Inc., Washington, D.C.

1983-1990 -- Economist, Economics Department, The RAND Corporation, Santa Monica, California.

### TEACHING EXPERIENCE

1998-present – Adjunct professor, International Commerce and Policy Program, George Mason University

1983-1990 -- Faculty member, RAND-UCLA Center for the Study of Soviet International Behavior

1987 -- Fulbright Lecturer, Central School of Planning and Statistics, Warsaw (Poland)

Fall, 1985 -- Visiting Lecturer, Department of Economics, University of California, Los Angeles.

Fall, 1984 -- Visiting Lecturer, Graduate School of Management, University of California, Los Angeles.

1979-1982 -- Associate Instructor, Department of Economics, Indiana University.

## **EDUCATION**

Ph.D., Economics, 1983, Indiana University, Bloomington  
Certificate, Soviet and East European Studies, 1983, Indiana University, Bloomington  
M.A., Economics, 1982, Indiana University  
Certificate, International Relations, Bologna Center, 1977, John Hopkins's SAIS  
B.A. Magna Cum Laude, International Studies, 1976, University of Minnesota

## **PROFESSIONAL ORGANIZATIONS/HONORS**

Association for Comparative Economic Studies  
Fulbright Lecturing Scholarship--The Central School of Planning and Statistics, Warsaw, Poland (1986-87)  
IREX Fellowship to Poland and Hungary (1981-1982)  
Indiana University Fellowship (1978-1979)  
John Hopkins University Fellowship (1976-1977)  
Hungarian-Minnesota Exchange Scholarship (1974-1975)  
SPAN Scholarship, University of Minnesota (1973)  
National Merit Finalist (1971)

## **LANGUAGES**

Hungarian--fluent  
Italian--fluent  
Polish--fluent  
Spanish--good  
Russian--reading knowledge

## **RECENT PUBLICATIONS**

"The Effectiveness of Hungarian Privatization Policies" in Hungary and the Transition, Aurel Braun, ed., Rowman and Littlefield, Boston, 1999.

"The Transition Economies: How Strong a Recovery?" Jobs and Capital, The Milken Institute, February, 1998.

"The Revolution in Trade Between Central and Eastern Europe and Russia," with Matthew J. Sagers, The Atlantic Council, Occasional Paper, November, 1995.

"The Lessons of the Transitions," in U.S. Relations with Central and Eastern Europe, Dick Clark, ed., The Aspen Institute, Queenstown, Maryland, 1994.

"The Costs and Benefits of the Transition in Eastern Europe," in The Transition in Eastern Europe, John Hardt, ed., Joint Economic Committee of Congress, Washington, D.C., 1994.

"Implications of Western Policies for the Economic Recovery in Eastern and Central Europe," in Partnership for Growth, Peter Rashish, ed., The European Institute, Washington, D.C., 1994.

"Taking Stock of the 'Big Bang'" in Stabilization and Privatization in Poland, Kazimierz Poznanski, ed., Kluwer Academic Publishers, Boston, 1993.

Editor, How to Invest in Eastern Europe, Pasha Publishers and PlanEcon, Inc., Arlington, VA, 1993.

"Military and Economic Reforms in Poland, Hungary, and China," with K.C. Yeh, in The Macroeconomic Dimensions of Arms Reduction, F. Gerard Adams, ed., Westview Press, Boulder, Colorado, 1992.

"Institutional Legacies and the Economic, Social and Political Environment for Transition in Hungary and Poland," in American Economic Review, Vol. 81, No. 2, May 1991, pp. 318-322.

"Property Rights and Privatization in Hungary," in Economic Transition in Eastern Europe, Michael Marrese, ed., Organization for Economic Cooperation and Development, Paris, 1992.

"An Assessment of the Polish Reform in State-Owned Industry," in The Polish Economy in a Time of Transition, David Kemme, ed., University of Arizona Press, 1991.

Civil-Military Relations in a Multiparty Democracy, R-3941-RC with Barbara Kliszewski, The RAND Corporation, April 1990.

The Effect of Employer Sanctions on the Flow of Undocumented Immigrants to the United States, JRI-03 with Beth J. Asch, Joanna Heilbrunn and Danielle Culinane, The RAND Corporation, April 1990.

Rethinking Security Arrangements in Europe, N-3904-AF, with Charles Cooper, Tom Hirschfeld, and Jim Steinberg, The RAND Corporation, February 1990.

Soviet Foreign Policy and the Revolution of 1989 in Eastern Europe, R-3903-USDP with Jim Brown and Ron Asmus, The RAND Corporation, 1990.

"Specialization Agreements: An Effective CMEA Policy Tool?", in Pressures for Reform in the East European Economies, Joint Economic Committee of Congress, 1989.

"The Determinants of Military Spending in Eastern Europe", in NATO and the Warsaw Pact: The Economic Constraints of Alliance Politics, Christopher Coker, ed., Wheatsheaf Books, Brighton, UK, 1989.

"Alternative Measures of Military Spending in Eastern Europe: Comment", in Pressures for Reform in the East European Economies, Joint Economic Committee of Congress, 1989.

"Soviet Economic Policy towards Eastern Europe," in Continuity and Change in Soviet-East European Relations: Implications for the West, Marco Carnovale and William Potter, eds., Westview, Boulder, Colorado, 1988.

Soviet Economic Policy Towards Eastern Europe, N-2861-RC, The RAND Corporation, November 1988.

An Assessment of the Polish Reform in State-Owned Industry, N-2710-PCT, The RAND Corporation, June 1988.

"Polish Economic Policy and Western Economic Leverage", in Creditworthiness and Reform in Poland, Paul Marer and Wlodimierz Siwiniski, eds., Indiana University Press, Bloomington, IN, December, 1987.

The Effectiveness of Specialization Agreements Within the CMEA, R-3518, with Deborah Skoller, The RAND Corporation, December 1987.

Polish Economic Policy and Western Economic Leverage, N-2585-OSD/FF, The RAND Corporation, February 1987.

Western Leverage and East European Military Spending, R-3444-USDP/1, The RAND Corporation, March 1987.

"Foreign Trade Decision making Under Balance of Payments Pressure: Poland versus Hungary", Eastern European Economies: Slow Growth in the 1980s, Joint Economic Committee of Congress, March, 1986.

The Soviet Economic Dilemma of Eastern Europe, R-3368-PAF, The RAND Corporation, March, 1986.

"Poland's Mountain of Debt: Will it Dwindle?" Comparative Economic Studies, November, 1985.

The Creditworthiness of Eastern Europe in the 1980s, R-3201-USDP, The RAND Corporation, January, 1985.

"The Polish Economic Collapse: Contributing Factors and Economic Costs" with David Kemme, Journal of Comparative Economics, Spring, 1984.

Economic Costs and Benefits of Subsidizing Western Credits to the East, R-3129-USDP, with Daniel F. Kohler, The RAND Corporation, June, 1984.

The Effects of Export Credit Subsidies on Western Exports to the Soviet Bloc, N-2106-USDP, The RAND Corporation, June, 1984.

□