



Jerzy Toborowicz

a: Kasprowicza 19/19
01-859 Warsaw

m: +48 665 999 993

e: jerzy.toborowicz@gmail.com

tt: @JerzyToborowicz

in: Jerzy Toborowicz

- Economist and young professional, experienced in working with the government and innovation policy
- Interested in streamlining public policy with insights from behavioral sciences
- Public speaker and skillful presenter
- Open-minded, happy to learn new things and constantly improving oneself
- Focused on developing wide variation of soft and hard skills
- Pursuing high quality in everything I do

EDUCATION

Kozminski University, Ph.D. **SEP 2013 – PRESENT**

- Faculty: economics, behavioral public policy
- Dissertation topic: *'Behavioral public policy'*
- Focus: microeconomics, behavioral sciences / GPA: 5.0
- Supervisor: prof. Grzegorz W. Kolodko

Warsaw School of Economics, Masters Degree **SEP 2010 – SEP 2013**

- Faculty: economics, macroeconomic analysis
- Dissertation topic: *'An evaluation of Polish credit guarantee funds' system'*
- Supervisor: Andrzej Rzonca, Ph.D.

Warsaw School of Economics, Bachelor Degree **SEP 2006 – JAN 2010**

- Faculty: economics, macroeconomic analysis
- Dissertation topic: *'Poverty and the economic growth'*
- Supervisor: Andrzej Rzonca, Ph.D.

EXPERIENCE

The World Bank – Consultant (full time) **SEP 2014 - PRESENT**

- Government advisory – specializing in innovation policy
- Co-author of EU first-of-a-kind innovation support system – Entrepreneurial Discovery Process, a bottom-up system in line with European Commission's idea
- Responsible for managing, training and leading 40 Regional Consultants
- Coordination of two analytical teams: quantitative and qualitative, 7 people in total; analyses of 550+ interviews and publication of the data in Tableau
- Responsible for dissemination of the EDP project in Poland in May-June 2016
- Initiator and co-author of the 1st in Poland Behavioral Tax Compliance project (finished 2015), pilot done in 2 Polish regions on the sample of 40k participants
- Co-author of the report on Philippines' Competitive Cities 2016

The World Bank – Junior consultant (full time) **DEC 2012 - AUG 2013**

- Co-author of the new education strategy proposition for the World Bank Institute
- Coordinator the Brickonomics project – new educational game helping high schools in teaching economics
- Building an economic model and evaluating reforms' effects and oversight on the materials used in the game
- The game was introduced in 50 high schools in 10 Polish cities to ca. 1500 pupils

Institute for Structural Research – Consultant (full time) **SEP 2012 - DEC 2012**

- Writing part of the report on the usage of financial instruments in Slaskie's ROP
- Support programmes evaluation
- Formulating conclusions and recommendations

COURSES, CONFERENCES, MEMBERSHIPS, AWARDS

- Innoshare Conference – Speaker, Warsaw **JUN 2016**
- Speaker on ca. 10 EDP dissemination events **JUN 2016**
- European Economic Congress – Speaker, Katowice **MAY 2016**
- Economic Radar – Key Speaker, Katowice **OCT 2015**

- European Forum for New Ideas – Speaker, Sopot **SEP 2015**
- Presentation for the Economic Council in the Chancellery of Prime Minister of Poland – Warsaw **SEP 2015**
- Innovative Economy Congress – Speaker, Warsaw **JUN 2015**
- 1st Award in Orange National Digitization Competition **NOV 2014**
- European Economic Congress for SMEs – Speaker, Katowice **SEP 2014**
- 1st Award in the contest ‘How to boost Polish innovativeness?’ **JUL 2014**
- European Economic Congress – Speaker, Katowice **MAY 2014**
- Member of Mensa Society **JUN 2012**

UNIVERSITY WORK

Economic Research Student Circle - President

SEP 2010 - AUG 2012

- Student circle’s tasks: writing reports for Polish think-tanks (3 reports), organizing conferences and events (10), meetings with Polish economists (15 meetings)
- Under supervision of Andrzej Rzonca, Ph.D.

SKILLS

- Office programs: MS Excel, MS PowerPoint, MS Word
- Analytical programs: Matlab/ Dynare, SPSS (V. good)
- Foreign languages: English (C1/C2), German (B1/B2), Polish (mother tongue)
- Additional skills: project managing and coordination, quantitative and qualitative research, data analysis and presentation, work with databases, report writing, academic writing, speaking at public events, dialogue with public officials

INTERESTS

- Behavioral economics in public policy, irrational behaviors in the financial markets
- Innovations in the economy
- Macroeconomics – how economies can support the innovation systems in long term
- Sports – bike travels (more than 500km), running (plan to run a marathon in 2016), skiing, football
- Playing electric guitar

PUBLICATIONS

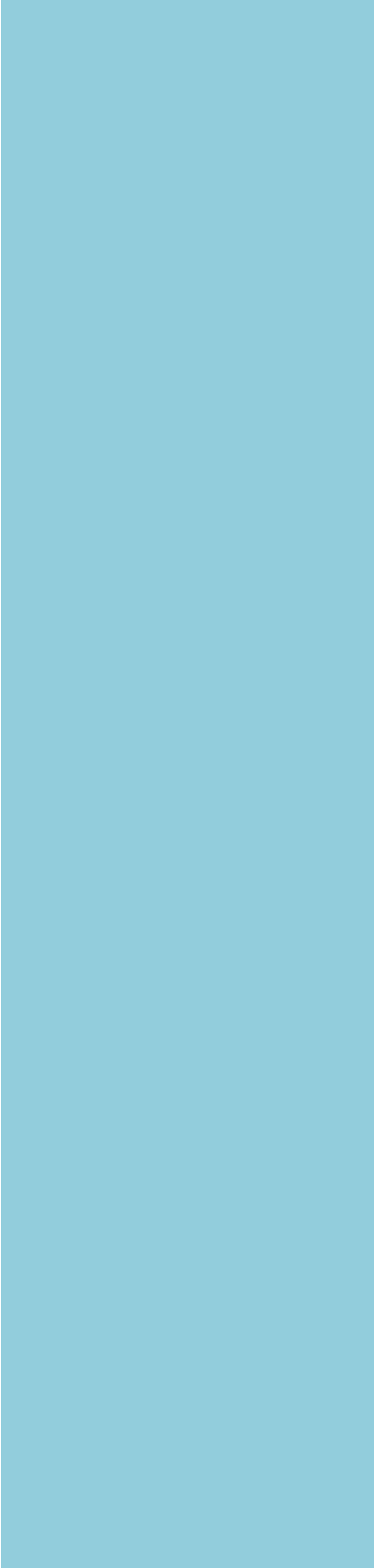
- The role of behavioral economics and the idea of moderation in economics, ‘Moderation in Economics’ Conference, Pedagogic University of Cracow (Forthcoming)
- Entrepreneurial Discovery Process – World Bank Report, June 2016
- Rationality in Economics – current state, Polish Ph.D. students Conference, Kozminski University, October 2015
- Low level of Innovativeness and the Middle Income Trap – Polish Case Study, Journal of Entrepreneurship, Management and Innovation, October 2014

EXTRACURRICULAR ACTIVITIES

Organization **Youth Reforming Poland**, initially started by 2 people now is a 130-people strong organization. I am the founder and vice-president of the Board, I am coordinating tasks in the organization, overseeing quality of written materials and the validity of research, I am the author of the research “Economic experts vs. average Poles”.

Flagship report is called **Youth Reforming Poland**, written by outstanding students accompanied by economic experts - specialists in their area of knowledge (prof. Jerzy Buzek, prof. Marek Góra, prof. Witold Orłowski, prof. Danuta Huebner, Andrzej Rzońca Ph.D., Jakub Karnowski Ph.D., Marcin Piątkowski Ph.D., Mariusz Grendowicz, Ryszard Petru). The second edition of the flagship report will be published in May 2016 during the European Economic Congress in Katowice, and throughout this year will be presented on several conferences and about 25 Polish universities.

Webpage: www.mlodzireformujapolske.pl



Following references available on demand: professor Grzegorz W. Kołodko, professor Marek Góra, Marcin Piątkowski Ph.D., Andrzej Rzońca Ph.D., Marek Rozkrut Ph.D., Piotr Cizkowicz Ph.D.

I agree to process my personal data included in the job offer for the recruitment process in accordance with the Law of 27.08.1997r. Coll. Laws of 2002, No. 101, pos. 923, as amended.



Janusz G. Rzońca